

Memorandum of Understanding (Draft C)

Collaborating Parties:

- Columbia International University, CIU
- SpiceMountain College, SMC

Program Introduction:

- CIU provides online M.ED educational resources, including curriculum design, course development, teaching materials, student evaluation, and etc.
- SMC will be responsible for recruiting students according to CIU criteria; hosting students on SMC campus at least two weeks each year, for students to meet with CIU professors. All related costs will be covered by SMC.
- CIU M.ED degree contains 12 courses in total;
- The term of cooperation is for 10 years, subjected to a face-to-face formal review every 3 years to determine whether or not to continue the cooperation;
- SMC recruits no less than 10 new qualified M.ED degree students who reside in China each year; CIU provides need-based scholarship for up to 10 new students each year
- All prospective students should at least have bachelor's degree;
- All prospective students should have at least one year experience in Christian education;

Tuition for Each Course (USD) :

- Original Tuition Rate : 1,500
- Chinese M.Ed. Discounted Rate: 500
- CIU Tuition Scholarship: up to 250 for those students who meet the following criteria:
 - Have been admitted to the Chinese M.ED degree program at CIU,
 - Have maintained at least a B average in all courses completed, and
 - Have demonstrated real need for financial aid
- SMC Fundraising for Tuition: 125
- Amount Paid by Students: 125
- SMC Fundraising for Living Expenses*: 125
 - * This covers all living expenses for students' two-week on-campus stay at SMC, as well as related costs for CIU professors' traveling and living costs.

Total Costs for Each Student (USD):

assuming completing the required 11 courses and receive the M.ED degree

- Total Costs for Each Student before Discount: $(500+125)*11=6,875$
 - CIU Tuition: 500

- o SMC Living Expenses: 125
- Actual Costs for Each Student (assuming financial aid): $125 \times 11 = 1,375$
- CIU Tuition Scholarship (assuming financial aid): $250 \times 11 = 2,750$
- SMC Costs on Each Student: $(125 + 125) \times 11 = 2,750$
 - o SMC Fundraising for Tuition: 125
 - o SMC Fundraising for Living Expenses: 125

Total Costs for the Program (USD)

assuming total 100 students completing the M.ED degrees, and all of them are in need of financial aid

- Tuition Payment to CIU before Discount:
 $500/\text{student/course} \times 11\text{course/person} \times 10\text{person/year} \times 10\text{year} = 550,000$
- CIU Tuition Scholarship (assuming all need financial aids): $2,750/\text{人} \times 100\text{人} = 275,000$
- Total Costs for SMC
 - o Tuition Paid by SMC :
 $125/\text{course/student} \times 11\text{course/student} \times 100\text{students} = 137,500$
 - o Living Expenses Paid by SMC*:
 $125/\text{course/student} \times 12\text{course/student} \times 100\text{students} = 137,500$
- Actual Costs Paid by Students: $1,500/\text{student} \times 100\text{students} = 137,500$
- Total Costs for the Whole Program:
 $550,000 \text{ (CIU Tuition)} + 137,500 \text{ (SMC Living Expenses*)} = 687,500$

Anticipated Product of the Program:

- To train 100 M.ED students, who are dedicated to Christian Education in China

SpiceMount College:

Mr. Chris Fang (方黎) (President)

(Signature)

(Date)

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 2016.03.30

Columbia International University

Dr. James E. Lanpher (Provost)

(Signature)

(Date)

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 March 30, 2016